

Message Text

UNCLASSIFIED

PAGE 01 KUALA 01689 280913Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----060348 281141Z /15
R 280839Z FEB 78
FM AMEMBASSY KUALA LUMPUR
TO USDOC WASHDC
SECSTATE WASHDC 2633

UNCLAS KUALA LUMPUR 1689

USDOC

E.O. 11652: N/A
TAGS: BEXP, MY
SUBJECT: FCIA INSURANCE AND GOM TENDER FOR SUPPLY OF MOBILE DIESEL
GENERATOR TO MINISTRY OF INFORMATION AND GOM TENDER FOR
SUPPLY OF HARDWARE FACILITIES TO PRIME MINISTER'S DEPARTMENT

1. MR. ROBERT J. SHULT, PRESIDENT, G.D.P. INDUSTRIES,
ASHIPPUN, WISCONSIN 53003, TEL: 414-474-4112, WHO HAS BEEN
AWARDED SUBJECT TWO TENDERS, CALLED FEBRUARY 24 ENLISTING
EMBASSY'S ASSISTANCE IN OBTAINING LETTER OF GUARANTEE OF
PAYMENT FROM GOM IN ORDER TO ENABLE HIM TO OBTAIN FCIA
INSURANCE.
2. ACCORDING TO GOM TENDER PROCEDURES, GOVERNMENT AGENCIES
DO NOT ISSUE LETTER OF GUARANTEE OF PAYMENT FOR PURCHASES,
INSTEAD THEY ESTABLISH IRREVOCABLE LETTER OF CREDIT AFTER
A BUYER AND SELLER CONTRACT IS SIGNED.
3. THE MINISTRY OF INFORMATION MALAYSIA ADVISED US THAT
THE CONTRACT FOR MOBILE DIESEL GENERATOR TENDER HAS BEEN
FORWARDED TO THE U.S. FIRM FOR SIGNATURE AND
RETURN TO THEM. REGARDING TENDER FOR HARDWARE, THE
PRIME MINISTER'S DEPARTMENT HAS REQUESTED THE
U.S. FIRM THROUGH ITS LOCAL AGENT TO MAKE CERTAIN
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CHANGES IN THE PROPOSAL SUBMITTED WHICH ARE STILL
BEING STUDIED BY THE U.S. FIRM.

4. EMBASSY WOULD APPRECIATE IT IF PAT WILLIS OF
COMMERCE DISTRICT OFFICE, MILWAUKEE COULD PASS
ABOVE INFORMATION TO MR. SHULT. ALSO PLEASE ADVISE
IF FCIA AFTER REVIEW OF PROCEDURES DETAILED ABOVE.

STILL INSISTANT ON GUARANTEE OF PAYMENT FROM GOM,
ONE OF SOUNDEST FINANCIAL GOVERNMENTS IN WORLD.
MILLER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KUALA01689
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780091-0657
Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978024/aaaaadfn.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3557279
Secure: OPEN
Status: NATIVE
Subject: FCIA INSURANCE AND GOM TENDER FOR SUPPLY OF MOBILE DIESEL GENERATOR TO MINISTRY OF INFORMATION AND GOM TENDER FOR SUPPLY OF HARDWARE FACILITIES TO P RIME MINISTER'S
TAGS: BEXP, MY
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Type: TE
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